

Delivering lasting impact

# Delivering lasting impact

GRAHAM is a privately owned company with an impressive 200-year history built on integrity and responsibility.

Specialising in Building, Civil Engineering, Interior Fit-Out, Facilities Management and Investments, we operate through a network of regional offices across the UK and Ireland.

With an annual turnover of £1bn and an order book in excess of £2bn, we are a trusted delivery partner to a range of prestigious clients across a broad spectrum of sectors including education and health, highways and rail, and commercial and retail.

Currently active throughout 100+ live sites, we set the highest standards in our processes and procedures, and are early adapters of innovative technology to strengthen our client offering.

Continuously improving, we were the first UK wide contractor to achieve dual British Standards Institute (BSI) Kitemark<sup>™</sup> certification for both BIM Design and Construction and Asset Management.

We were also the first contractor in the UK to achieve Investors in People (IIP) Platinum and IIP Wellbeing accreditation and are committed to investing in our people at all levels, including Graduates and Apprentices through the vehicle of our acclaimed 'GRAHAM Academy'. Over 2,200 talented employees have cemented our position as an industry-leader on the national stage, reflected in our award of 'CEF Award Overall Winner 2019' and our 95th place ranking in the annual Sunday Times HSBC Top Track 100 (2019).

Dedicated to the protection of the environment, our work connects communities, builds a better future and transforms and maintains the places where we live, work and relax.

It delivers lasting impact.

As such, 'delivering lasting impact' is the principle that guides us.

It is a sign of our ambition, testament to our continued success and reflective of our future optimism.

I trust you find this brief overview of the Group of interest.

Michael Graham GRAHAM Group Executive Chairman



**Key facts** 









Live projects across the UK and Ireland



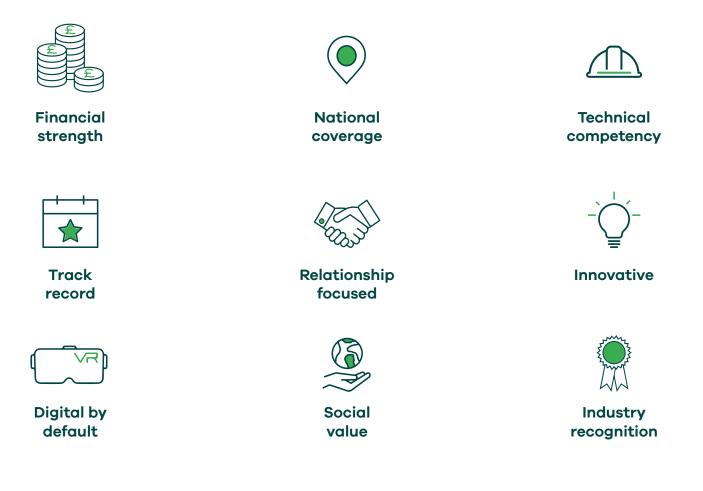
1	Order Book

# We go beyond

Our strong moral code – the DNA of the 'GRAHAM Way' – is the force behind our continued success.

We get the fundamentals right, from the responsible and sustainable way the business is managed, to the in-house technical expertise that is applied to every project we undertake.

Importantly, we operate from a position of financial strength that promotes investment in the business and empowers us to be forward thinking, innovative and digitally focused.



## **Expertise**

We are one Group, built on the strength of five Divisions. Operating across multiple industry sectors, we channel our collective expertise and technical craft to deliver solutions that reduce cost, drive efficiency and offer benefits beyond the brief.



Bespoke building excellence that exceeds our clients' expectations



### **Civil Engineering**

Specialists in the application of innovative solutions to meet complex engineering challenges



### **Interior Fit-Out**

Blending high-end aesthetics with flexible functionality



### **Facilities Management**

Enhancing outcomes for our clients and their end-users



#### Investments

Fusing a deep understanding of the Design, Build, Finance and Operation of diverse assets

# Building

Renowned for on-time, on budget completion, our projects integrate innovation and quality.

Celebrated across the industry (CEF Overall Winner 2019), with a multiaward winning project portfolio (Belfast City Hospital – Considerate Constructors Scheme Most Considerate Site 2019 - Gold), we apply our expertise to challenge proposed solutions where we feel we can deliver enhanced outcomes. "We've worked with GRAHAM for a considerable length of time and we're absolutely delighted with the workmanship in every aspect of the new Grand Central Hotel."

Howard Hastings The Hastings Hotel Group's Managing Director

#### SECTORS

- Healthcare
- S Education
- O Universities
- Student Residences
- ⊘ Residential
- O Leisure
- O Civic
- $\odot$  Hospitality
- O Commercial
- O Defence

**Grand Central Hotel** 



Som<sup>uel Beckett Bridge</sup>

# **Civil Engineering**

We have established our reputation on the delivery of civil engineering that exceeds expectations.

Providing expertise within multiple sectors, our growing client base and project portfolio spans the length and breadth of the UK and Ireland – from Dounreay in the Highlands of Scotland to Southampton on the tip of England's south coast. "GRAHAM completed this project with exceptional professionalism, ahead of time and to budget. A client could not ask for a better team."

Michael Philips Director of Traffic/City Engineer for Dublin City Council

#### SECTORS

$\odot$	Highways	$\odot$	Nuclear
$\odot$	Rail	$\odot$	Energy
$\odot$	Maritime	$\odot$	Water

# **Interior Fit-Out**

STREET, STREET

Partnering with global technology giants or household names in fashion, we listen to our clients to achieve cost effective outcomes no matter how challenging, or complex, the project.

We have completed 300+ multi-disciplinary schemes in the retail, office and commercial sectors.

"Through excellent delivery and relationships, GRAHAM remain an integral part of our ongoing Store Development Programme and retain total confidence that future projects will be delivered with the same professionalism and expertise."

Graeme Jenkins Regional Shopfitting Manager, NEXT

#### SECTORS

- O Retail
- Office
- Ommercial

Next Store, Abbeycentre

#### SECTORS

- O Local Authority
- () Healthcare
- Section
- Offices

NHSLONONERIU

- S Bluelight
- () Commercial

## Facilities Management

We are a valued partner to a range of critical service providers across policing and justice, utilities, healthcare and education. Committed to cost reduction, effective response and industry-leading 'first-fix' rates, our 800+ strong operational team is engaged in delivering innovative solutions to over 200 public and private sector clients.

"The customer service provided by GRAHAM and their understanding of client requirements has always been of a high standard, largely due to the professional and helpful nature of key staff attached to the contract."

Michelle March Head of Estate for Durham Constabulary

## Investments

Our investments are informed by collective expertise. Ensuring long-term value for money through openness and transparency, we have completed £1bn+ of widely-acclaimed work within the education, healthcare and highways sectors.

"This project is a great example of the public and private sectors working in partnership. Led excellently by the team at GRAHAM who contributed a clear and focused approach, managing the divergent interests of the consortium partners and funder."

Andrew Hartley General Counsel, University of Salford

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## **Our core pillars**



### Our people make us unique

From trusted expertise to emerging talent, GRAHAM people have the drive to succeed and a genuine approach that delivers exceptional results for our clients and the communities we serve.



### We have ambition built on deep expertise

We are ambitious to be the best we can be, individually and collectively. Our plans for growth are built on a foundation of collective expertise that few can match.



## Relationships define our success

We are a business that builds strong relationships forged on trust and reliability. We make ourselves easy to do business with and follow through on our promises.



### We strive to make a difference

GRAHAM is here to stay and so are our projects. Our impact is measured not just in the quality of the project delivered but in the longer-term impact on the environment, communities and people.

# **Corporate Social Responsibility**

At GRAHAM, we see the bigger picture.

That's why we're committed to working in support of the UN Sustainable Development Goals (SDGs) – a global blueprint to achieve a better and more sustainable future for all.

Our focus is on positively influencing the SDGs most applicable to us in our role as a national leading contractor.

#### These include:



Everything from CO<sup>2</sup> emissions, water reduction, social value, health and wellbeing, community engagement, apprenticeships, and safe working feed into, and align with, these SDGs.

As a sustainable, responsible business, the SDGs will help us prioritise and achieve our ambitious future targets.























## **Contact us**

Aberdeen Belfast Birmingham Bristol Dublin Durham Edinburgh Glasgow Hillsborough	Leeds Lincoln Liverpool London Manchester Peterborough St Albans 16 Locations		
For more information or to discuss how we deliver lasting impact, please contact:			



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